

VISION TEA BROKERS LIMITED



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THE DAR ES SALAAM TEA AUCTION

MARKET REPORT FOR SALE 1 OF 13th NOVEMBER, 2023

The first ever tea auction in Dar es Salaam, Tanzania opened with a poor general demand at low and irregular levels for the 1,320 packages (66,920 Kgs) on offer with 58% of these remaining unsold.

OFFERINGS

Brokens - 360 packages (20,620 kilos) – 44% unsold.
Dusts - 240 packages (15,800 kilos) – 33% unsold.
Secondaries - 720 packages (30,500 kilos) – 72% unsold.

AUCTION RESULTS

BP1s were not supported.

Medium PF1s saw a good demand at lower levels with a few out lots registered.

Few PDs available met selective demand with inferior lines neglected.

Colourly D1s were all absorbed at lower rates.

Single brighter PF line was absorbed and the remaining plainer lines neglected.

DUSTs were not supported.

Well sorted FNGS were well competed with one line remaining unsold.

BMFs were selectively absorbed with the remainder taken out under bids.

PRODUCER BUYERS LIST

Lot No	Sell Mark	Invoice	Grade	Packages	Kgs	Price	Buyer
1	CHIVANJEE	282	BP1	40	2,060	OUT	
2	CHIVANJEE	303	BP1	40	2,060	OUT	
3	CHIVANJEE	295	PF1	40	2,300	80	BGATL ⁱ
4	CHIVANJEE	301	PF1	40	2,300	OUT	
5	CHIVANJEE	286	PD	40	2,580	OUT	
6	ARC MOUNTAIN	130	PF1	40	2,380	92	ATCBL ⁱⁱ
7	ARC MOUNTAIN	137	PF1	40	2,380	90	ATCBL
8	ARC MOUNTAIN	129	PD	40	2,500	OUT	
9	DINDIRA	526	PF1	40	2,380	OUT	
10	DINDIRA	532	PF1	40	2,380	92	ATCBL
11	DINDIRA	549	PF1	40	2,380	80	BGATL
12	DINDIRA	527	PD	40	2,580	70	BGATL
13	DINDIRA	531	PD	40	2,580	82	BGATL

14	DINDIRA	518	D1	40	2,780	70	BGATL
15	DINDIRA	519	D1	40	2,780	68	BGATL
16	DINDIRA	514	DUST	40	2,398	OUT	
17	DINDIRA	500	DUST	40	2,398	OUT	
18	DINDIRA	522	FNGS	40	1,998	68	ATCBL
19	DINDIRA	512	FNGS	40	1,998	67	ATCBL
20	DINDIRA	529	PF	40	1,998	68	ATCBL
21	CHIVANJEE	263	PF	40	1,998	OUT	
22	CHIVANJEE	275	PF	40	1,998	OUT	
23	CHIVANJEE	280	FNGS	40	1,998	OUT	
24	CHIVANJEE	284	DUST	40	2,198	OUT	
25	CHIVANJEE	283	BMF	40	1,278	OUT	
26	KWAMKORO	K266	BMF	40	1,280	OUT	
27	KWAMKORO	K265	BMF	40	1,280	76	ATCBL
28	KWAMKORO	K267	BMF	40	1,280	76	ATCBL
29	KWAMKORO	K280	BMF	40	1,280	OUT	
30	KWAMKORO	K281	BMF	40	1,280	OUT	
31	KWAMKORO	K282	BMF	40	1,280	OUT	
32	KWAMKORO	K283	BMF	40	1,280	OUT	
33	KWAMKORO	K286	BMF	40	1,280	OUT	

AUCTION GRADE STATISTICS

Grade Type	Grade	Lot Count	Total Pkgs	Total Kgs	Total Value	Current Avg
Main	BP1	0	0	0	-	-
Main	PF1	5	200	11820	10,265.20	0.87
Main	PD	2	80	5160	3,921.60	0.76
Main	D1	2	80	5560	3,836.40	0.69
Total		9	360	22540	18,023.20	0.80

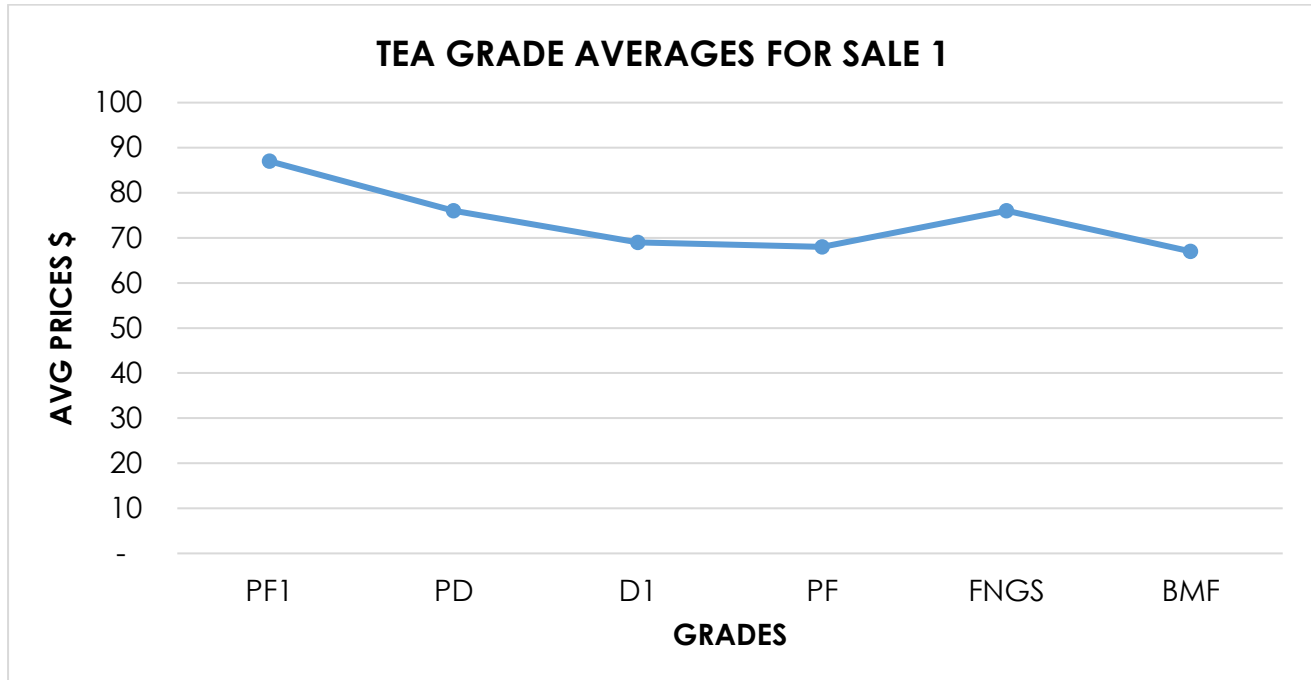
Secondary	PF	1	40	1998	1,358.64	0.68
Secondary	DUST	0	0	0	-	-
Secondary	D2	0	0	0	-	-
Secondary	FNGS	2	80	3996	2,697.30	0.68
Secondary	BMF	2	80	2560	1,945.60	0.76
Total		5	200	8554	6,001.54	0.70

Grand Total		14	560	31094	24,024.74	0.77
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HIGHEST PRICES BY MARK

Garden	PF1	PD	D1	PF	FNGS	BMF
ARC MOUNTAIN	92	-	-	-	-	-
CHIVANJEE	80	-	-	-	-	-
DINDIRA	92	82	70	68	68	-
KWAMKORO	-	-	-	-	-	76

TEA GRADE AVERAGES



BUYER PURCHASES AND AVERAGES

Buyer	%age	Pkgs	Kgs	Total Value	Avg Price
ATCBL	57%	320	15,694	12,522.74	0.80
BGATL	43%	240	15,400	11,502.00	0.75
TOTALS	100%	560	31,094	24,024.74	0.77

PACKAGES OFFERED AND SOLD

	BP1	PF1	PD	D1	PF	DUST	FNGS	BMF	TOTAL
Total Sold	-	200	80	80	40	-	80	80	560
Withdrawn	-	-	-	-	-	-	-	-	-
Unsold	80	80	80	-	80	120	40	280	760
% Unsold	100%	29%	50%	0%	67%	100%	33%	78%	58%
Total Packages	80	280	160	80	120	120	120	360	1,320

AUCTION OFFERINGS BY MARK

MARK	AUCTION 1		AUCTION 2		VARIANCE
	PKGS	KGS	PKGS	KGS	KGS
Arc Mountain	120	7,400	-	-	(7,400)
Chivanjee	400	20,880	-	-	(20,880)
Dindira	480	28,800	400	20,520	(8,280)
Kwamkoro	320	10,240	-	-	(10,240)
Kibena	-	-	440	27,240	27,240
Ikanga	-	-	170	9,440	9,440

Itona	-	-	220	11,960	11,960
	1,320	66,920	1,230	69,160	2,240

% INCREASE/DECREASE	3%
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CROP AND GROWING CONDITIONS

East Usambara:

Mild conditions with useful rains.

Crop: Steadily low.

Southern Highlands:

Good precipitation was experienced.

Crop: low.

VISION TEA BROKERS

ⁱ BGATL stands for BLACK GOLD AFRICA TRADERS LTD

ⁱⁱ ATCBL stands for AFRI TEA & COFFEE BLENDERS (1963) LTD